



<b>PRICELIST 2019</b> (price for week)						period	period	period	period	period	period	period	period	period	period	period
  Financial Security System	Year	I.f.t.	Cab	Berth	Bath	01/01 12/04	13/04 24/05	25/05 14/06	15/06 12/07	13/07 02/08	03/08 23/08	24/08 06/09	07/09 20/09	21/09 27/09	28/09 08/11	9/11 31/12
	<b>Nautitech 46 Fly</b> "Fiammetta" (Furling Mainsail – generator – air conditioning - watermaker)	2019	13,79	4+2	8+2	4	€ 4.000	€ 5.800	€ 7.400	€ 8.500	€ 10.400	€ 11.900	€ 9.000	€ 7.300	€5.600	€ 5.000
<b>Nautitech 46 Fly "Julia"</b> (Battened Mainsail - generator – air conditioning - watermaker)	2019	13,79	4+2	8+2	4	€ 4.000	€ 5.800	€ 7.400	€ 8.500	€ 10.400	€ 11.900	€ 9.000	€ 7.300	€5.600	€ 5.000	€ 4.000
<b>Nautitech 46 Fly</b> "Gelmar" (Battened Mainsail - generator – air conditioning - watermaker)	2019	13,79	4+2	8+2	4	€ 4.000	€ 5.800	€ 7.400	€ 8.500	€ 10.400	€ 11.900	€ 9.000	€ 7.300	€5.600	€ 5.000	€ 4.000
<b>Bali 4.1 "Aurora"</b> (battened mainsail, water maker, electric winch )	2019	12,35	4+2	8+2	4	€ 3.500	€ 4.400	€ 5.500	€ 7.150	€ 8.300	€ 9.000	€ 6.850	€ 5.750	€ 4.850	€ 4.000	€ 3.500
<b>Bali 4.1 "Alba"</b> (battened mainsail, water maker, electric winch )	2019	12,35	4+2	8+2	4	€ 3.500	€ 4.400	€ 5.500	€ 7.150	€ 8.300	€ 9.000	€ 6.850	€ 5.750	€ 4.850	€ 4.000	€ 3.500
<b>Bali 4.1 "Dafne"</b> (battened mainsail, water maker, electric winch )	2019	12,35	4+2	8+2	4	€ 3.500	€ 4.400	€ 5.500	€ 7.150	€ 8.300	€ 9.000	€ 6.850	€ 5.750	€ 4.850	€ 4.000	€ 3.500
<b>Bali 4.1 "Layla"</b> (battened mainsail, water maker, electric winch )	2019	12,35	4+2	8+2	4	€ 3.500	€ 4.400	€ 5.500	€ 7.150	€ 8.300	€ 9.000	€ 6.850	€ 5.750	€ 4.850	€ 4.000	€ 3.500
<b>Bali 4.1 "Enya"</b> (battened mainsail, water maker, electric winch )	2019	12,35	4+2	8+2	4	€ 3.500	€ 4.400	€ 5.500	€ 7.150	€ 8.300	€ 9.000	€ 6.850	€ 5.750	€ 4.850	€ 4.000	€ 3.500

RELEASE 01- pricelist 2019 – update version at [www.aladarsail.it](http://www.aladarsail.it) -> Pricelist



# General conditions

## Sardegna - OLBIA MOYS - Porto Turistico di Olbia

Payments:	50% upon booking , 50% one month before boarding (we can take other agreement in special case) - all payments by credit card will be charged with an additional 3%	<b>INCLUDED IN PRICES:</b> - Tender VTR keel - Tax and full insurance - Mooring in Porto di Olbia is included (First and Last night are standard, other days free on request)  <b>EXTRA ON REQUEST</b> - Outboard: € 150/week (€ 50,00 additional week) - Towels set: € 10,00 per person - Bed linen extra: € 10,00 per person - Installed Safety Net: € 150,00 - Not installed Safety Net: free - Transfer: quotation on request - Hostess: on request If available: - CODE 0 with furler: € 180,00/week - WI Fi: € 30/week - Sup 150€ /week
Compulsory Extra	CHARTER PACK SERVICE – 250€/period (to be paid at booking time) Final cleaning - Gas bottle - battery consumption - Bed-linen 1 set/person	
Short rentals:	2 days 50%; 3 days 55%; 4 days 70%; 5 days 80%; 6 days 90%. Weekly reservations have priority.	
Deposit:	To be paid upon boarding by credit card (Visa, Mastercard) Euro 4.500 Bali 4.1 Euro 5.000 Nautitech 46 Fly	
Check-in Check-out:	Check-in Saturday at 17,00 - return to base Friday within 18,00 - Check-out Saturday within 09,00	
Discount:	<b>SPECIAL:</b> Early booking: before 31/12/2018 --> 10% before 30/01/2019 --> 5% On second week 5%; On third week 10% Boat show 5% Repeater 5% Max discount 15%	
		Extras and deposit reduction are payable at base in cash or credit card (Visa, Mastercard). Deposit is payable with credit card (Visa, Mastercard).






# PRICELIST 2019 (price for week)

# Tuscany – Marina di Scarlino

	Year	Cab	Bert h	Bath	01/01 – 12/04 26/10 - 31/12	13/04 - 24/05 21/09 - 25/10	25/05 - 28/06 31/08 – 20/09	29/06 -05/07	06/07 – 02/08 24/08 – 30/08	03/08 - 23/08
<b>Dufour 520 Grand Large "Stella"</b> (Bowthruster, webasto, teak deck,battened mainsail, solar Panel )	2018	5	10+2	3	€ 3.500	€ 3.950	€ 4.450	€ 4.750	€ 5.200	€ 6.250
<b>Jeanneau Sun Odyssey 519 "Bianca"</b> (Bowthruster, webasto, teak deck,battened mainsail, solar Panel )	2017	5	10+2	3	€ 3.400	€ 3.850	€ 4.350	€ 4.650	€ 5.100	€ 6.150
<b>Beneteau Oceanis 48 "Anthea"</b> (Bowthruster,furling mainsail, solar Panel )	2015	5	10+2	3	€ 3.350	€ 3.750	€ 4.250	€ 4.550	€ 4.900	€ 6.050
<b>Beneteau Oceanis 50 "Calipso"</b> (Bowthruster,100% battened m., webasto, teak, solar Panel )	2012	5+1	10+2	3	€ 3.150	€ 3.550	€ 4.050	€ 4.300	€ 4.650	€ 6.000
<b>Bavaria 50 Cruiser " Aladar"</b> (bowthruster, 100% battened main., webasto, solar Panel)	2013	5	10+1	3	€ 3.170	€ 3.550	€ 4.000	€ 4.250	€ 4.600	€ 5.850
<b>Jeanneau Sun Odyssey 479 "Azzurra"</b> (Bowthruster,battened mainsail , solar Panel)	2017	4	8+2	4	€ 2.800	€ 3.350	€ 3.750	€ 4.000	€ 4.250	€ 4.950
<b>Dufour 460 GL "Asia"</b> (Jet thruster bow, 100% batt mainsail, heater, solar Panel)	2016	4	8+2	4	€ 2.800	€ 3.350	€ 3.750	€ 4.000	€ 4.250	€ 4.950
<b>Jeanneau Sun Odyssey 469 "Idra"</b> (Bowthruster,furling mainsail, solar Panel )	2015	4	8+2	4	€ 2.750	€ 3.200	€ 3.600	€ 3.850	€ 4.100	€ 4.700
<b>Beneteau Oceanis 45 "Gaia"</b> (Bowthruster,battened mainsail, solar Panel )	2017	4	8+2	2	€ 2.450	€ 3.100	€ 3.600	€ 3.900	€ 4.100	€ 4.600
<b>Beneteau Oceanis 45 "Luna Piena"</b> (Bowthruster,furling mainsail, solar Panel )	2014	4	8+2	2	€ 2.350	€ 2.950	€ 3.550	€ 3.750	€ 4.000	€ 4.450
<b>Bavaria 45 Cruiser "Cloe"</b> (Bowthruster, 100% battened m., webasto, teak, solar Panel)	2012	4	8+1	3	€ 2.300	€ 2.680	€ 3.100	€ 3.450	€ 3.750	€ 4.250
<b>Bavaria 45 Cruiser "Tiresia"</b> (Bowthruster, 100% battened mainsail, webasto, solar Panel)	2013	4	8+1	3	€ 2.350	€ 2.750	€ 3.200	€ 3.525	€ 3.850	€ 4.350
<b>Beneteau Oceanis 46 "Zoe"</b> (Bowthruster,100% battened m., webasto, solar Panel)	2011	4	8+2	2	€ 2.280	€ 2.650	€ 3.050	€ 3.300	€ 3.600	€ 4.100
<b>Sun Odyssey 43 "Afrodite"</b> (100% battened mainsail, electric winch)	2004	4	8+2	2	€ 2.150	€ 2.300	€ 2.500	€ 2.740	€ 2.980	€ 3.900
<b>Hanse 415 "Talia"</b> (Bowthruster, 100% battened m., ForwardScan, solar Panel )	2017	3	6+2	2	€ 2.120	€ 2.370	€ 2.670	€ 2.885	€ 3.100	€ 3.920

	Dufour 520 "Stella"	Odyssey 519 "Bianca"	Oceanis 48 "Anthea"	Oceanis 50 "Calipsp "	Bavaria 50 " Alada"	Odyssey 479 "AZZURRA"	Dufour 460 "Asia "	Odyssey 469 "Idra"	Oceanis 45 "Gaia"	Oceanis 45 "Luna Plena"	Bavaria 45 Cruiser "Tiresia"	Bavaria 45 "Cloe"	Oceanis 46 "Zoe "	Odyssey 43 "Afrodite"	Hanse 415 "Talia"
Year	2018	2017	2015	2011	2013	2017	2016	2015	2017	2014	2013	2012	2011	2004	2017
Cabins	5	5	5	5 (+1)	5	4	4	4	4	4	4	4	4	4	3
Berths + Saloon	10+2	10+2	10+2	10+2 +1	10+1	8+2	8+2	8+2	8+2	8+2	8+1	8+1	8+2	8+2	6+2
Toilets	3	3	3	3	3	4	4	4	2	2	3	3	2	2	2
Overall Length (m)	15,20	15,38	14,60	15,42	15,57	14,05	14,15	14,05	13,85 m	13,85 m	14,27	14,27	14,40	13,21	12,40
Overall Beam (m)	4,80	4,69	4,74	4,82	4,67	4,49	4,50	4,49	4,49 m	4,49 m	4,35	4,35	4,25	4,19	4,17
Keel Draft (m)	2,30	2,28	2,17	2,00	2,25	2,24	2,20	2,24	2,15 m	2,15 m	2,10	2,10	2,05	2,00	2,10
Engine (HP)	75	80	75	75	75	57	55	54	54	54	75	75	75	75	38
Fuel capacity (lt)	450	240	400	400	300	240	250	240	200	200	210	210	200	200	160
Water capacity (lt)	720	615	1020	980	600	615	530	618	570	570	360	360	530	400	520
Total Sail (mq)	101	114	112	117,80	131	96	100	96,10	100	100	107	107	93,50	92,2	87
Furling genoa	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Furling mainsail			●					●		●					
Battened Mainsail 100%	●	●		●	●	●	●		●		●	●	●	●	●
Lazy Bag	●	●		●	●	●	●		●		●	●	●	●	●
Echo	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Speedometer	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Wind station	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
VHF	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Autopilot	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
GPS Plotter	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Windlass electric	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Electric winch														●	
Outboard (optional)	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Battery charger	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Cockpit shower	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Hot water	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Cable 220 volt	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Sprayhood	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Bimini top	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Cockpit table	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Radio CD	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Electric refrigerator	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Cockpit Teak	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Deck Teak	●	●		●	●							●			
Cockpit cushions	●	●	●	●	●	●		●	●	●	●	●	●	●	
Webasto Heating	●	●		●	●		●				●	●	●		
Bow thruster	●	●	●	●	●	●		●	●	●	●	●	●		●
thrust Bow + Stern															
Long Mast	●						●								
sink bbq on cockpit	●						●								
Fridge on cockpit	●														
Self tacking jib							●								●
ForwardScan Sonar															●
SOLAR PANEL	●	●	●	●	●	●	●	●	●	●	●	●	●		●



## General conditions

## Tuscany – Marina di Scarlino

Payments:	50% upon booking , 50% one month before boarding (we can take other agreement in special case) - all payments by credit card will be charged with an additional 3%	<b>INCLUDED IN PRICES:</b> - Tender High pressure inflatable keel - Tax and full insurance - First and Last night mooring - Only first night mooring fee is included if charter duration is less than one week  <b>EXTRA ON REQUEST</b> - Outboard: € 100/week (€ 50,00 additional week) - Towels set: € 10,00 per person - Bed linen extra: € 10,00 per person - Installed Safety Net: € 150,00 - Not installed Safety Net: free - Transfer: quotation on request - Hostess: on request  If available: - Gennaker with sock: € 150,00/week - WI Fi: € 30/week - Sup 150€
Compulsory Extra	CHARTER PACK SERVICE Final cleaning - Gas bottle - Bed-linen 1 set/person - battery consumption 3 cabine € 170/CHARTER 4 cabine € 200/CHARTER 5 cabine € 250/CHARTER	
Short rentals:	2 days 50%; 3 days 55%; 4 days 70%; 5 days 80%; 6 days 90%. (+ final cleaning) Weekly reservations have priority.	
Deposit:	To be paid upon boarding by credit card, or cash, or cheque Euro 1.500 till 37 foot - Euro 1.800 more than 37 foot – Euro 2.000 Oceanis 46, Bavaria 45Cr. and Oceanis 45 - Euro 2.500 Dufour 460, Sun Odyssey 469, Sun Odyssey 479, Oceanis 48, Oceanis 50, Bavaria 49, Bavaria 50, Sun Odyssey 519, Dufour 520 GL. –Deposit is possible with Visa and Mastercard.	
Deposit reduction	- for 1500€ deposit: € 220,00 not refundable reduce deposit to € 400,00 - for 1800€ and 2000€ deposit: € 240,00 not refundable reduce deposit to € 400,00 - for 2500€ deposit: € 270 reduce deposit to € 500,00 - Not possible reduction for Hanse 588	
Discount:	<b>SPECIAL:</b> Early booking: before 31/12/2018 --> 10% before 30/01/2019 --> 5% On second week 5%; On third week 10% Boat show 5% Repeater 5% Max discount 15%	
Check-in Check-out:	Check-in Saturday at 17,00 - return to base Friday within 18,00 - Check-out Saturday within 09,00	Extras and deposit reduction are payable at base in cash or credit card (Visa, Mastercard). Deposit is payable with credit card (Visa, Mastercard).