



**ALADAR SAIL** VIA CESARE BRANDI, 9 SIENA - 53100 - ITALY  
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[WWW.ALADARSAIL.IT](http://WWW.ALADARSAIL.IT)

Marina di Scarlino (Puntone - Follonica - ITALY)						Price List 2012				
						period E	period D	period C	period B	period A
Boats	Year	l.f.t.	Cab	Berth	Bath	01.01. - 06.04. 20.10 - 31.12	07.04. - 18.05. 06.10 - 19.10	19.05. - 29.06. 08.09 - 05.10	30.06. - 04.08 24.08 - 07.09	04.08 - 24.08
<b>Lavezzi 40 "Maia"</b> (100% battened m., webasto)	2006	11,90	4	8+2	2	week € 2.650	week € 3.000	week € 3.450	week € 4.700	week € 5.950
<b>Sun Odyssey 54 DS "Saletorra"</b> (bowtrust ,furling m., webasto, teak, generator, air conditioning)	2008	11,90	3(+1)	6+1	3(+1)	week € 4.200	week € 4.600	week € 4.800	week € 5.900	week € 6.800
<b>Beneteau Oceanis 50 "Calipso"</b> (bowtrust ,100% battened m., webasto, teak)	2011	15,42	5(+1)	10+2	3	week € 3.650	week € 4.150	week € 4.450	week € 5.100	week € 6.250
<b>Bavaria 45 Cruiser "Cloe"</b> (bowtrust , 100% battened m., webasto, teak)	2012 NEW	14,27	4	8+1	3	week € 2.500	week € 2.950	Week € 3.400	week € 3.900	week € 4.500
<b>Beneteau Oceanis 46 "Zoe"</b> (bowtrust ,100% battened m., webasto)	2011	14,40	4	8+2	2	week € 2.500	week € 2.850	Week € 3.200	week € 3.700	week € 4.300
<b>Bavaria 46 Cruiser "Ala Bianca"</b> (bowtrust , 100% battened m., webasto, teak)	2005	14,20	4	8+2	2	week € 2.400	week € 2.650	week € 3.000	week € 3.500	week € 4.200
<b>Elan 434 Impression "Jack"</b> (bowtrust , 100% battened m., webasto)	2008	13,41	4	8+2	2	week € 2.350	week € 2.600	week € 2.800	week € 3.300	week € 4.100
<b>Sun Odyssey 43 "Afrodite"</b> (100% battened m.)	2004 (refitting 2010)	13,21	4	8+2	2	week € 2.300	week € 2.450	week € 2.600	week € 3.100	week € 4.000
<b>Sun Odyssey 43 "Aladar"</b> (furling m.)	2003 (refitting 2010)	13,21	4	8+2	2	week € 2.300	week € 2.450	week € 2.600	week € 3.100	week € 4.000
<b>Oceanis 40 "Nonna Lilli"</b> (bowtrust furling m. High-Tech)	2008	12.17	3	6+2	2	week € 2.000	week € 2.100	week € 2.250	week € 2.650	week € 3.800
<b>Sun Odyssey 37 "Nepa"</b> (battened m. )	2003 (refitting 2010)	11,40	3	6+2	1	week € 1.550	week € 1.750	week € 1.900	week € 2.200	week € 3.000



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Base MARINA DI SCARLINO - TUSCANY	Lavezzi 40 "Maia"	Sun Odyssey 54DS "Salerotra"	Oceanis 50 "Callisp"	Bavaria 45 Cruiser	Oceanis 46 "Zoe"	Bavaria 46 "Ala Bianca"	Elan 434 Impression "Jack"	Sun Odyssey 43 "Afrodite"	Sun Odyssey 43 "Aladar"	Oceanis 40 "Nonna Lilli"	Sun Odyssey 37 "Nepa"
Year	2006	2008	2011	2012	2011	2005	2008	2004	2003	2008	2003
Cabins	4	3 (+1)	5 (+1)	4	4	4	4	4	4	3	3
Berths + Saloon	8+2	6+1	10+2(+1)	8+1	8+2	8+2	8+2	8+2	8+2	6+2	6+2
Toilets	2	3 (+1)	3	3	2	2	2	2	2	2	1
Overall Length (m)	11,90	16,75	15,42	14,27	14,40	14,20	13,41	13,21	13,21	12,15	11,40
Overall Beam (m)	6,50	4,87	4,82	4,35	4,25	4,35	4,18	4,19	4,19	3,91	3,70
Keel Draft (m)	1,10	2,20	2,00	2,10	2,05	1,90	1,90	2,00	2,00	1,90	1,95
Engine (HP)	30 x2	75	75	75	75	55	56	75	75	40	30
Fuel capacity (lt)	250	410	400	210	200	210	270	200	200	200	136
Water capacity (lt)	270 x2	930	980	360	530	460	516	400	400	360	320
Total Sail (mq)	90	134	117,80	107	93,50	120	99	92,2	90	79	67,8
Furling genoa	●	●	●	●	●	●	●	●	●	●	●
Furling mainsail		●							●	●	
Battened Mainsail											●
Battened Mainsail 100%	●		●	●	●	●	●	●			
Lazy Bag	●		●	●	●	●	●	●			●
Echo	●		●	●	●	●	●	●	●	●	●
Speedometer	●	●	●	●	●	●	●	●	●	●	●
Wind station	●	●	●	●	●	●	●	●	●	●	●
VHF	●	●	●	●	●	●	●	●	●	●	●
Autopilot	●	●	●	●	●	●	●	●	●	●	●
GPS Plotter	●	●	●	●	●	●	●	●	●	●	●
Windlass electric	●	●	●	●	●	●	●	●	●	●	●
Electric winch		●					●	●			
Dinghy + Outboard (optional)	●	●	●	●	●	●	●	●	●	●	●
Battery charger	●	●	●	●	●	●	●	●	●	●	●
Cockpit shower	●	●	●	●	●	●	●	●	●	●	●
Hot water	●	●	●	●	●	●	●	●	●	●	●
Cable 220 volt	●	●	●	●	●	●	●	●	●	●	●
Sprayhood		●	●	●	●	●	●	●	●	●	●
Bimini top	●	●	●	●	●	●	●	●	●	●	●



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Cockpit table	●	●	●	●	●	●	●	●	●	●	●	●
Radio CD	●	●	●	●	●	●	●	●	●	●	●	●
Electric refrigerator	●	●	●	●	●	●(x2)	●	●	●	●	●	●
Cockpit Teak		●	●	●	●	●	●	●	●	●	●	●
Deck Teak		●	●	●	●	●						
Cockpit cushions	●	●	●	●	●	●	●	●	●			●
Webasto Heating	●	●	●	●	●	●	●					
Bow thruster		●	●	●	●	●	●				●	
Radar		●				●						
Generator		●										
Air conditioning		●										
TV		●										

Payments: 50% upon booking , 50% one month before boarding (we can take other agreement)

Short rentals: 2 days 45%; 3 days 55%; 4 days 70%; 5 days 80%; 6 days 90%. (+ final cleaning)  
Weekly reservations have priority. N.B. week-end prices are on web [www.aladarsail.it](http://www.aladarsail.it)

Deposit: To be paid upon boarding by credit card, or cash, or cheque  
Euro 1.000 till 37 foot - Euro 1.500 more than 37 foot - Euro 2.000 Oceanis 46 and Bavaria 45 Cr. - Euro 2.500 catamaran and Oceanis 50, and Sun Odyssey 54DS

Deposit reduction - till 37 foot € 150,00 not refundable reduce deposit to € 400,00  
- more than 37 foot € 200,00 not refundable reduce deposit to € 600,00  
- catamaran and Oceanis 50 € 300 reduce deposit to € 800,00

Discount: **SPECIAL:** Early booking: before 31/12/2011 --> 10%  
before 15/02/2012 --> 5%  
On second week 5%; On third week 10%  
Boat show 5%  
Max discount 15%

Check-in Check-out: Check-in Saturday at 17,00 - return to base Friday within 18,00 - Check-out Saturday within 09,00  
Weekend: boarding Friday at 18.00 boat return Sunday at 18.00

Extra: Final cleaning is not included only if charter duration is less than one week. It costs Euro 100 for Sun Odyssey 37, Euro 100 for boats over 37 feet, Euro 120 for catamaran and Oceanis 50, 150,00 for Sun Odyssey 54DS.

#### INCLUDED IN PRICES:

- Tender
- Bed linen (only for week, not shorter period)
- Tax and full insurance
- Final cleaning (only for week, not shorter period)
- Gas and battery consumption
- First and Last night mooring
- Only first night mooring fee is included if charter duration is less than one week

#### EXTRA ON REQUEST

- Outboard: € 100/week (€ 50,00 additional week)
- Towels: € 9,00 per person
- Bed linen extra: € 10,00 per person
- Gennaker: € 130,00/week
- Safety net: € 150,00 - free without installation
- Transfer: quotation on request
- Skipper: on request;
- Hostess: on request



## FLEET Technical details

### Fountaine Pajot Lavezzi 40 Catamaran

Boat Technical card



#### Caratteristiche:

Overall length	11,90 m	39,1'
Overall beam	6,50 m	21,40'
Keel draft	1,10 m	3,6'
Displacement	6000 Kg	13.260 lbs
Cabins	4	4
Berths	8 +2	8 + 2
Engine	30 Hp x 2	30 Hp x 2
Fuel capacity	250 lt.	66 US gal
Water capacity	2 x 270 lt.	2 x 95 US gal
Total Sail	90 mq	968 sq ft
Category	A 10 people	A 10 people

Design : O. Flahault Design /Joubert - Nivelts

Year of construction 2006

#### Equipaggiamento:

Furling Genova - Battened Mainsail - Lazy Bag - Tender -  
Outboard (optional) - Eco/Log/Speedometer - Autopilot -  
Wind instruments - VHF - Plotter GPS.

#### Comfort:

External shower - Warm Water - Bimini Top - Table trap -  
Deck cushions - Stereo CD player - external Cases -  
Refrigerator - WEBASTO heating



# Sun Odyssey 54 DS

## "Saletorra"

Boat Technical card



Year of construction 2008

### Caratteristiche:

Overall length	16.75 m
Hull length	16,38 m
L. on waterline	14,79 m
Overall beam	4,87 m
Keel draft	2,20 m
Displacement	Kg 17.955
Cabins	3 (+1)
Berths	6 (+1)
Standard engine	Yanmar Hp 75
Fuel capacity	410 lt.
Water capacity	930 lt.
Total Sail	135 mq
Category	A
Design	Jacques Fauroux Garroni Design Jeanneau Design

### Equipaggiamento:

Bimini top, Sprayhood, Full teak deck, Furling main sail, Furling Genoa, Genakker, Double heel steering, Electric winches, Dinghy, Outboard engine, Electrical windlas with chain counter, Cookpit table, Cockpit cushions, Cockpit/deck hot shower, Swimming ladder, Hidraoulic gangway

### Comfort:

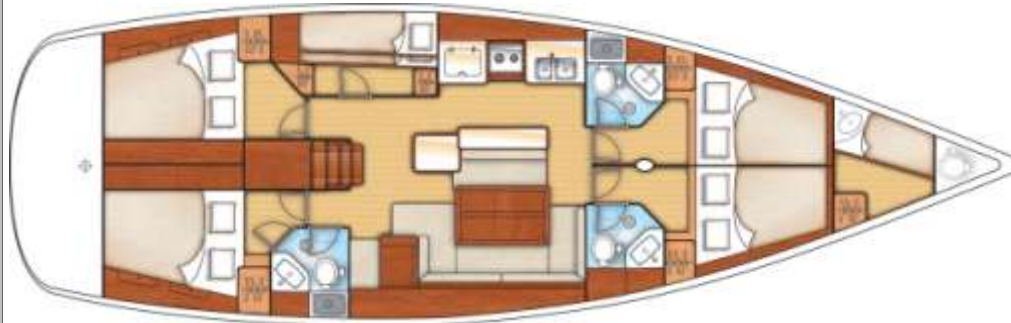
Radio, CD, DVD player with internal/external speakers, TV (in all cabins), Generator, Fully air-conditioned, Webasto heating, Fully equipped kitchen: 4-flame gas cooker with oven, cooler, stainless steel sink, icebox, electric fridge, microwawe oven, Chart table with instrument console, Salon table, Sideboards, shelves and cabinets, , 4 Bathroom: hot shower, electric-toilet, Battery charger + wire, 12/220 volt socket



# Beneteau Oceanis 50 Family

"Calipso"

Boat Technical card



Year of construction 2011

## Caratteristiche:

Overall length	15,42 m
Hull length	14,98 m
L. on waterline	13,18 m
Overall beam	4,82 m
Keel draft	2,00 m
Displacement	Kg 12.680
Cabins	5+1
Berths	10+2+1
Standard engine	Yanmar Hp 75
Fuel capacity	400 lt.
Water capacity	980 lt.
Total Sail	117,8 mq
Category	A 13 people
Design	Berret Racoupeau Yacht Design and Nauta Design

## Equipaggiamento:

Furling Genova - Battened Mainsail - Lazy Bag - Tender -  
Outboard (optional) - Double wheel rudder -  
Eco/Log/Speedometer - Autopilot - Wind instruments - VHF -  
Plotter GPS (on cockpit) - Gennaker (optional)

## Comfort:

External shower - Warm Water - Bimini Top - Spryhood -  
Deck cushions - Table trap - Stereo CD player - Refrigerator  
- Bow trust - WEBASTO heating - Teak full deck -



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## Bavaria 45 Cruiser

Boat Technical card



Year of construction 2012

### Caratteristiche:

Overall length	14,27 m
Hull length	13,60 m
L. on waterline	12,74 m
Overall beam	4,35 m
Keel draft	2,10 m
Displacement	Kg 12.600
Cabins	4
Berths	8 +1
Engine	75 Hp Sail Drive
Fuel capacity	210 lt.
Water capacity	360 lt.
Total Sail	107 mq
Category	A 10 people
Design	Farr Yacht Design

### Equipaggiamento:

Furling Genova - 100% Battened Mainsail - Lazy Bag - Tender - Outboard (optional) - Double wheel rudders and Twin rudders - Eco/Log/Speedometer - Autopilot - Wind instruments - VHF - Plotter GPS - Gennaker (optional)

### Comfort:

External shower - Warm Water - Bimini Top - Sprayhood - Deck cushions - Table trap - Stereo CD player - Refrigerator - Bow trust - WEBASTO heating - Teak full deck - Bathing platform



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# Beneteau Oceanis 46

Boat Technical card

"Zoe"

## Caratteristiche:



Overall length	14,40 m
Hull length	13,68 m
L. on waterline	12,20 m
Overall beam	4,25 m
Keel draft	2,05 m
Displacement	Kg 10.565
Cabins	4
Berths	8 +2
Standard engine	75 Hp Sail Drive
Fuel capacity	200 lt.
Water capacity	530 lt.
Total Sail	93,5 mq
Category	A 10 people
Design	Berret-Racoupeau Design and Nauta Design

Year of construction 2011

## Equipaggiamento:

Furling Genova - Battened Mainsail - Lazy Bag - Tender -  
Outboard (optional) - Double wheel rudder -  
Eco/Log/Speedometer - Autopilot - Wind instruments - VHF -  
Plotter GPS - Gennaker (optional)

## Comfort:

External shower - Warm Water - Bimini Top - Sprayhood -  
Deck cushions - Table trap - Stereo CD player - Refrigerator  
- Bow trust - WEBASTO heating -



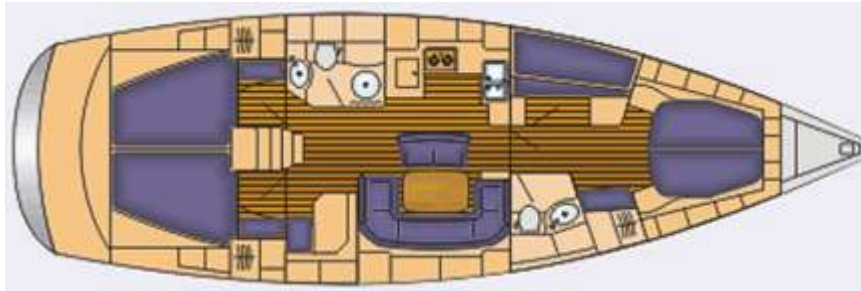
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# Bavaria 46 Cruiser

"Ala Bianca"

Boat Technical card

## Caratteristiche:



Year of construction 2005

Overall length	14,20 m
Hull length	13,99 m
L. on waterline	12,20 m
Overall beam	4,35 m
Keel draft	2,05 m
Displacement	Kg
Cabins	4
Berths	8 +2
Standard engine	Volvo Penta Hp 55
Fuel capacity	210 lt.
Water capacity	460 lt.
Total Sail	120 mq
Category	A 10 people
Design	

## Equipaggiamento:

Furling Genova - Battened Mainsail - Lazy Bag - Tender - Outboard (optional) - Double wheel rudder - Eco/Log/Speedometer - Autopilot - Wind instruments - VHF - Plotter GPS -RADAR - Lead Performance Keel - Gennaker (optional)

## Comfort:

External shower - Warm Water - Bimini Top - Spryhood - Table trap - Stereo CD player - Refrigerator - Bow trust - WEBASTO heating - Teak full deck -

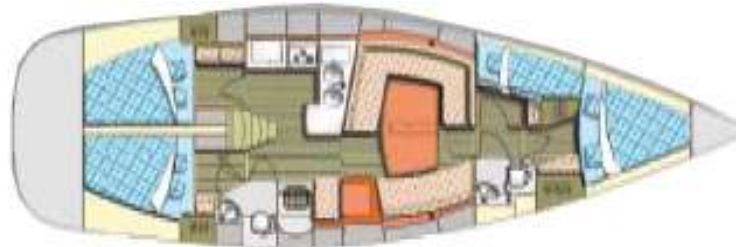


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## Elan 434 impression

"Jack"

### Boat Technical card



Year of construction 2008

Overall length	13,41 m
Hull length	13,00 m
Overall beam	4,18 m
Keel draft	1,90 m
Displacement	10900 Kg
Cabins	4
Berths	8 +2
Standard engine	56 Hp Volvo S.drive
Fuel capacity	270 lt.
Water capacity	516 lt.
Main Sail	46,50 mq
Genoa	52,50
I	15,90 m
J	4,78 m
P	14,80 m
E	5,37 m
Category	A 10 people
Design	Rob Humphreys

#### Equipaggiamento:

BOW TRUST - Furling Genoa - 100% Battened Mainsail - Lazy Bag - Tender (high pressure inflatable keel) - Outboard (optional) - Double wheel rudder - Eco/Log/Speedometer - Wind instruments - VHF - Plotter GPS - Autopilot - Gennaker (optional)

#### Comfort:

External shower - Warm Water - Bimini Top - Spryhood - Table trap - Deck cushions - Stereo CD player - external Cases - Refrigerator - WEBASTO heating



## Sun Odyssey 43

2 units:

"Afrodite" with battened mainsail

"Aladar" with furling mainsail



Year of construction 2003/2004

### Characteristics:

Overall length	13,21 m	43'4"
Hull length	12,84 m	42'1"
Length on waterline	11,43 m	37'5"
Overall Beam	4,19 m	13'8"
Draft deep keel	2.00 m	6'6"
Draft shallow keel	1.60 m	5'2"
Weight	9300 kg	20503 lbs
Deep keel weight	2955 kg	6515 lbs
Engine	75 HP	59 kw
Fuel capacity	200 l	56 US gal
Water capacity	400 l	106 US gal
Total sail	92.2 m <sup>2</sup>	992 sq ft
Personnes	10	10
Architect	Daniel Andrieu	Daniel Andrieu

### Equipment:

Furling Genova - Battened Mainsail with Lazy Bag or Furling mainsail - Tender (high pressure inflatable keel) - Outboard (optional) - Double wheel rudder - Eco/Log/Speedometer - Autopilot - Wind instruments - VHF - Plotter GPS - Electric winch (only for "Afrodite") - Gennaker or Spinnaker (optional)

### Comfort:

External shower - Warm Water - Bimini Top - Sprayhood - Table trap - Deck cushions - Stereo CD player - external Cases - Refrigerator



# Oceanis 40

"Nonna Lilli"

## Boat Technical card



Year of construction 2008

Overall length	12.15 m
Hull length	11,85 m
Overall beam	3,91 m
Keel draft	1,90 m
Displacement	8260 Kg
Cabins	3
Berths	6 +2
Standard engine	40 Hp Yanmar
Fuel capacity	200 lt.
Water capacity	360 lt.
Main Sail	38,50 mq
Genoa	39,90
I	15,00 m
J	3,95 m
P	14,02 m
E	4,80 m
Category	A 8 people
Design	Berret Racoupeau & Nauta Design

### Equipaggiamento:

Bow Trust - Furling Mainsail High-Tech - Furling Genova - Tender - Outboard (optional) - Double wheel rudder - Autopilot - Eco/Log/Speedometer - Wind instruments - VHF - Plotter GPS - Gennaker (optional)

### Comfort:

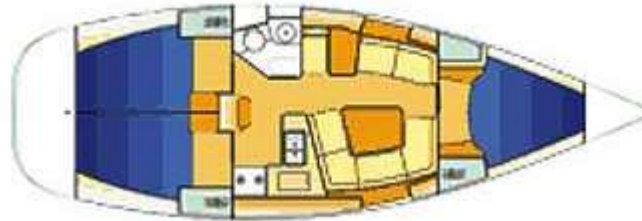
External shower - Warm Water - Sprayhood - Table trap - Stereo CD player - external Cases - Refrigerator - \*\*

\*\* Please note: electric winch was present in 2009 year, it was not present in 2010, and it will be not present in 2011, because his use with furling mainsail is dangerous. Please update data of boat if it is present in your data base.



# Sun Odyssey 37

"Nepa"



Year of construction 2003

## Technical specifications

Overall length	11,40 m	37' 4"
Hull length	10,95 m	35' 11"
Overall beam	3,70 m	12' 1"
Draft deep keel	1,95 m	6' 4"
Draft shallow keel	1,45 m	4' 9"
Displacement	6250 kg	13779 lbs
Cabin	3	3
Engine power maxi	30 HP	30 HP
Fuel capacity	136 l	36 US gal
Water capacity	320 l	85 US gal
Total sail	67.8 m <sup>2</sup>	729 sq ft
Person	8	8
Designer	JacquesFauroux & BE Jeanneau	JacquesFauroux & BE Jeanneau

### Equipment:

Furling Genova - Battened Mainsail - Lazy Bag - Tender (high pressure inflatable keel) - Outboard (optional) - Eco/Log/Speedometer - Autopilot - Wind Instruments - VHF - Plotter GPS - Gennaker (optional)

### Comfort:

External shower - Warm Water - Bimini Top - Spryhood - Table trap - Deck cushions - Stereo CD player - external Cases - Refrigerator

