



Aladar Sail via Cesare Brandi, 9
 SIENA - 53100 - Italy
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Marina di Scarlino (Puntone – Follonica - ITALY)						Price List 2010				
						period E	period D	period C	period B	period A
Boats	Year	l.f.t.	Cab	Bed	Bath	01.01. - 02.04. 09.10 - 31.12	03.04. - 21.05. 18.09 - 08.10	22.05. - 25.06. 04.09 - 17.09	26.06. - 30.07 21.08 - 03.09	31.07 - 20.08
Lavezzi 40 "Maia" (100% battened m., webasto)	2006	11,90	4	8+2	2	week € 2.650	week € 3.000	week € 3.450	week € 4.700	week € 5.950
Bavaria 46 Cruiser "Ala Bianca" (battened m., webasto)	2005	14,20	4	8+2	2	week € 2.400	week € 2.600	week € 2.800	week € 3.350	week € 4.200
Sun Odyssey 45 "Lucky Dad" (battened m., webasto)	2005	13,75	4	8+2	2	week € 2.400	week € 2.600	week € 2.800	week € 3.350	week € 4.200
Elan 434 Impression "Jack" (bowtrust , 100% battened m., webasto)	2008	13,41	4	8+2	2	week € 2.350	week € 2.550	week € 2.750	week € 3.300	week € 4.100
Sun Odyssey 43 "Afrodite" (100% battened m.)	2004	13,21	4	8+2	2	week € 2.300	week € 2.450	week € 2.600	week € 3.000	week € 4.000
Sun Odyssey 43 "Aladar" (furling m.)	2003 (refitting 2008)	13,21	4	8+2	2	week € 2.300	week € 2.450	week € 2.600	week € 3.000	week € 4.000
Cyclades 43.3 "Blue Note" (battened m.)	2006	13.26	3	6+2	3	week € 1.900	week € 2.000	week € 2.100	week € 2.500	week € 3.600
Oceanis 40 "Nonna Lilli" (furling m. High-Tech)	2008	12.17	3	6+2	2	week € 2.000	week € 2.100	week € 2.200	week € 2.650	week € 3.800
Sun Odyssey 37 "Nepa" (battened m.)	2003 (refitting 2008)	11,40	3	6+2	1	week € 1.550	week € 1.700	week € 1.850	week € 2.100	week € 3.000
Sun Odyssey 37 "Alnair" (battened m., webasto)	2005 (refitting 2009)	11,40	3	6+2	1	week € 1.550	week € 1.700	week € 1.850	week € 2.100	week € 3.000
Dufour 365 Gr. Large "Sinphonia" (battened m.) BASE SALIVOLI	2007	10,81	3	6+2	1	week € 1.650	week € 1.800	week € 1.950	week € 2.250	week € 3.000
Grand Soleil 37 "My Tangos" (battened m., teak deck) BASE PUNTA ALA	2008	10,81	3	6+2	1	week € 2.300	week € 2.750	week € 2.850	week € 3.000	week € 3.800



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FLEET SPECIFICATIONS 2010 Base MARINA DI SCARLINO - TUSCANY	Lavezzi 40 "Maia"	Bavaria 46 "Ala Bianca"	Sun Odyssey 45 "Lucky Dad"	Elan 434 Impression "Jack"	Sun Odyssey 43 "Afrodite"	Sun Odyssey 43 "Aladar"	Cyclades 43.3 "Blue Note"	Oceanis 40 "Nonna Lilli"	Sun Odyssey 37 "Nepa"	Sun Odyssey 37 "Alnair"	Dufour 365 GL "Sinfonia" BASE SALIVOLI	Grand Soleil 37 "My Tangos" BASE PUNTA ALA
Year	2006	2005	2005	2008	2008	2008	2006	2008	2003	2005	2007	2008
Cabins	4	4	4	4	4	4	3	3	3	3	3	3
Berths + Saloon	8+2	8+2	8+2	8+2	8+2	8+2	6+2	6+2	6+2	6+2	6+2	6+2
Toilets	2	2	2	2	2	2	3	2	1	1	1	1
Overall Length (m)	11,90	14,20	13,72	13,41	13,21	13,21	13,26	12,15	11,40	11,40	10,81	11,60
Overall Beam (m)	6,50	4,35	4,37	4,18	4,19	4,19	4,43	3,91	3,70	3,70	3,65	3,68
Keel Draft (m)	1,10	1,90	2,05	1,90	2,00	2,00	1,90	1,90	1,95	1,95	1,90	2,10
Engine (HP)	30 x2	55	75	56	75	75	54	40	30	30	29	40
Fuel capacity (lt)	250	210	235	270	200	200	200	200	136	136	90	140
Water capacity (lt)	270 x2	460	450	516	400	400	530	360	320	320	265	360
Total Sail (mq)	90	120	127	99	92,2	90	83	79	67,8	67,8	61,50	84
Furling genoa	●	●	●	●	●	●	●	●	●	●	●	●
Furling mainsail						●		●				
Battened Mainsail			●				●		●	●		●
Battened Mainsail 100%	●	●		●	●							
Lazy Bag	●	●	●	●	●		●		●	●	●	●
Echo	●	●	●	●	●	●	●	●	●	●	●	●
Speedometer	●	●	●	●	●	●	●	●	●	●	●	●
Wind station	●	●	●	●	●	●	●	●	●	●	●	●
VHF	●	●	●	●	●	●	●	●	●	●	●	●
Autopilot	●	●	●	●	●	●	●	●	●	●	●	●
GPS Plotter	●	●	●	●	●	●	●	●	●	●	●	●
Windlass electric	●	●	●	●	●	●	●	●	●	●	●	●
Electric winch			●	●	●			**				



Dinghy + Outboard	●	●	●	●	●	●	●	●	●	●	●	●	●
Battery charger	●	●	●	●	●	●	●	●	●	●	●	●	●
Cockpit shower	●	●	●	●	●	●	●	●	●	●	●	●	●
Hot water	●	●	●	●	●	●	●	●	●	●	●	●	●
Cable 220 volt	●	●	●	●	●	●	●	●	●	●	●	●	●
Sprayhood		●	●	●	●	●	●	●	●	●	●	●	●
Bimini top	●	●	●	●	●	●	●	●	●	●	●	●	●
Cockpit table	●	●	●	●	●	●	●	●	●	●	●	●	● (Removable)
Radio CD	●	●	●	●	●	●	●	●	●	●	●	●	●
Electric refrigerator	●	●(x2)	●	●	●	●	●(x2)	●	●	●	●	●	●
Cockpit Teak		●(deck)	●	●	●	●	●	●	●	●	●	●	● (deck)
Cockpit cushions	●		●	●	●	●			●	●			
Webasto Heating	●	●	●	●						●			●
Bow thruster		●		●				●					
Radar		●											

** Please note: electric winch was present last year, but it will be not present for 2010 because his use with furling mainsail is dangerous. Please update data of boat if it is present in your data base.

Payments: 50% upon booking , 50% one month before boarding (we can take other agreement)

Short rentals: 2 days 45%; 3 days 55%; 4 days 70%; 5 days 80%; 6 days 90%. (+ final cleaning)
Weekly reservations have priority. N.B. week-end prices are on web www.aladarsail.it

Extras: (To be paid upon boarding)
-Skipper: 140 euro/day plus meals; Hostess 100 euro/day
-Gennaker/Spinnaker 100 euro/week

Deposit: To be paid upon boarding by credit card, or cash, or italian cheque
Euro 1.000 till 37 foot - Euro 1.500 more than 37 foot, catamaran 2500

Deposit reduction - till 37 foot € 150,00 not refundable reduce deposit to € 400,00
- more than 37 foot € 200,00 not refundable reduce deposit to € 600,00
- catamaran € 300 reduce deposit to € 800,00

Discount: **SPECIAL:** Early booking: before 31/12/2009 --> 10%
before 15/02/2009 --> 5%
On second week 5%
On third week 10%
boat show 5%
Max discount 15%

Check-in Saturday at 17,00 - return to base Friday within 18,00 - Check-out Saturday within 09,00

Check-out: only Last night mooring included in prices (Friday night)
Weekend: boarding friday at 18.00 boat return Sunday at 18.00

INCLUDED IN PRICES:

- Tender and outboard
- Bed linen (only for week, not shorter period)
- Tax and full insurance
- Final cleaning (only for week, not shorter period)
- Gas and battery consumption
- Free car parking - not guarded
- Last night mooring (Friday night)

EXTRA ON REQUEST

- Towels € 7,00 per person
- Bed linen extra € 10,00 per person
- Gennaker: € 100,00 for 1 week € 50,00 additional week
- Safety net: € 150,00 - free without installation
- Transfer: quotation on request
- Skipper: on request
- Hostess: on request



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